

# Ngā Tāngata Microfinance Ltd

Annual Report 2022



**Ngā Tāngata Microfinance Ltd  
Annual Report 2022**

**Charity details**

Ngā Tāngata Microfinance Ltd  
c/- Presbyterian Support Northern,  
111 Great South Road, Epsom  
CC45547

**ntm.org.nz**

@ngatangatamicrofinance

## VISION MISSION VALUES

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### To **alleviate poverty within Aotearoa New Zealand**

by building a more just and equitable society by promoting the economic and social inclusion of tāngata whenua and tauwiwi



### **Our mission**

To advocate for and assist in providing safe and fair, affordable finance options that strengthen financial independence and by critiquing structural and economic forms of exclusion



### **Our values**

**Social Justice** - We lead with socially just, safe and fair responsible money lending practices

**Approachable** - We are friendly and always treat everyone with respect

**Responsive** - We support our community with prompt and expert service

**Strategic** - We are future-orientated providing inclusive, enabling financing options

**Integrity** - We act with the highest integrity, trust and transparency

## Tēnā koutou katoa

Since 2011, with capital support from Kiwibank, Ngā Tāngata Microfinance Ltd (NTM) has provided safe, fair, affordable loans to low-income families in Aotearoa. By March 2021, NTM had issued over \$1.6 million covering 678 loans. By early July 2022, NTM had delivered \$2.5 million covering 1,000 interest-free and fees-free loans. We know the NTM loans have helped to keep food on the table, reduce family stress, provide an opportunity to establish enduring positive changes in money management and avoid future unmanageable debt.

In the last year, despite Covid, NTM has increased its service delivery. In the March 2019/February 2020 year, NTM received 150 loan applications. This increased to 217 loan applications in March 2020/February 2021. We were very pleased to see 355 applications in the March 2021/June 2022 year.

Our growth has been driven, in part, by a deliberate public engagement and social media strategy. In February 2021, the 1108 visits to the website via Facebook and google ads or organic searches resulted in 53 referrals to Budget Services. In May 2022, there were 2874 visits to our website, and of these, 490 people completed Little Loans self-referral forms to budget services and NTM received 66 direct referrals. Further engagement has involved quarterly newsletters to participating Budget Services, and NTM has published 20 press releases and media briefs, and had 6 radio and TV interviews, primarily with CEO Natalie Vincent.

To further enable our growth strategy, we have folded NTM Ltd into the NTM Trust. This proved to be more difficult and time-consuming administratively than expected, however we are almost there. We are very pleased and grateful that 3 of the NTM company directors, Ronnie Matafeo, Craig Manley and I have agreed to stay on as trustees. Remarkably, 3 of the original supporters of the aspiration of Ngā Tāngata Microfinance are still very much involved in its governance: Nicola Brehaut, currently chair of the trust, Ronnie and me.

I reiterate the huge thanks already conveyed to previous directors and trustees who have stepped down during this transition. Trevor McGlinchey, then CEO of NZCCSS, was an original supporter of my 2009 dream of microfinance as a means to address poverty, and he was a trustee from 2010 to 2020. I approached Peter Sykes, CEO of Mangere East Family Service Centre in 2010 and he supported the mahi and contributed as a director for 12 years. Ronji Tanielu, a Lawyer and Principal Policy Advisor for the Social Policy and Parliamentary Unit of The Salvation Army, joined us as a trustee and stood down in 2022. Julie Timmins, past EO of Child Poverty Action Group and long-term friend, joined us in 2018 as a trustee and stood down in 2022.

Under the guidance of NTM's CEO, Natalie Vincent, the contract with the Ministry of Social Development (MSD) enabled NTM to increase the employment hours of

Budget Service Co-ordinator Linda McCallum, Finance Manager Marcela Mingoti, and Loans Officer Emilie Dobinson, and to contract Loans Officer Support Jane Gibbin in order to meet the increased workload created by increasing numbers of applications and active loans. We were also able to contract Community Outreach Coordinator Melanie Aicken to assist with community engagement. NTM has always been and continues to be blessed with skilled staff and volunteers, dedicated to our mission of social justice and financial inclusion.

**“ I reiterate the huge thanks already conveyed to previous directors and trustees who have stepped down during this transition. ”**

In addition to our exceptional staff, NTM is and always has been reliant on the goodwill and support of individuals and organisations. Over time, volunteers have included the Directors, Trustees, Loan Committee members and administrators who assist the staff in their duties. We also include Financial Mentors, as they are the front line for NTM, having a direct relationship with loan applicants, and guiding them toward improved financial capability and management. We are hugely grateful to all these people for their massive contribution to NTM and to their communities. We are also hugely grateful to our donors, whose contributions help to make our mahi possible.

Kiwibank, in addition to providing capital funding since NTM's first loans were issued in 2011, has provided mentoring and advice, helping to make NTM's safe and fair loans possible. In addition, each year, the Kiwibond Trust makes a \$20,000 grant to NTM. The J.R.McKenzie Trust provided operational funding from 2014 to 2020, and continue their collegial support, as does Presbyterian Support Northern. Child Poverty Action Group supports our media outreach. NTM is also vitally supported by FinCap, the national organisation for the budgeting services. Financial mentors have always been and will always be an essential element of NTM. Collaboration with Good Shepherd Microfinance Australia & NZ (GSNZ) provides a wider range of options for loan applicants, and has facilitated NTM renting access to their software, GSCconnect. This automated loan management system has immeasurably improved our back-of-house efficiency and accuracy.

Despite the Covid-19 pandemic, NTM has continued to evolve and expand. We now have agreements with 59 budget services across the length and breadth of Aotearoa New Zealand, working with us to provide safe, fair loans and improve borrowers' financial knowledge and capability. We know our work contributes to social justice. The Covid-19 pandemic continued this year, and although our staff continue to be home-based, many of them have contracted the virus, as have many of our clients and supporters. But we are still here! We are grateful to volunteers, staff, colleagues and collaborators who have enabled us to continue providing our fee- and interest-free loans to our communities.



Huge thanks to all those individuals and organisations helping NTM to achieve its goals.

**Kia kaha**

**Dr M.Claire Dale**

Founder and Chair of Directors  
Ngā Tāngata Microfinance Limited



## CEO report

Like many organisations across Aotearoa, the past 12 months have been challenging with the covid-19 pandemic causing operational uncertainty and disruption.

Despite these challenges, I am delighted to report that the Ngā Tāngata Microfinance team has continued to deliver a quality service to Kiwi across the country, to whānau, and communities in ever-increasing times of need to access safer, fairer affordable finance.

With a record number of applications and enquiries over the past year, we were delighted to reach the significant milestone of approving 1000 loans since we began in 2009; \$2.5million cycled into the community to assist Kiwi in improving their financial well-being.

This has been achieved with significant support from partners, for which we are incredibly grateful. Thank you to Kiwibank for their continued support in providing the capital for our loans, FinCap, and the network of Financial Mentors across Aotearoa who, with skill and care, work alongside people to mentor and support them in their financial journey and are the gateway to accessing an NTM microloan. Thank you to the Ministry of Social Development, our generous donors who enable us to do the work we do, and the wonderful volunteers who generously give their time.

Ngā Tāngata Microfinance epitomises what it means to work collaboratively. We work closely alongside our partners and friends in the finance and corporate sector, Government, and community to deliver a solution to the financial exclusion that continues to afflict society in Aotearoa. Recent client research confirms that we are creating the change aspired to in our mission. 100% of our clients believe their microloan with NTM met their goals and, after completing their loan and working with a financial mentor, are more careful when making financial decisions. We are a learning organisation, and our client stories and feedback inspire us to keep up the hard work and continue advocating for change in the finance sector.

Lastly, I would like to acknowledge and thank the incredible staff team and work of our Board of Trustees. A small group of dynamic, dedicated professionals who go over and above daily to deliver the very best to our community.

We look forward to working for the people of Aotearoa with your ongoing support in the coming year.

**Ngā mihi nui,**



**Natalie Vincent**  
CEO

## Trust Chair report

As Chair of the parent Charitable Trust, I pay special tribute to this twelfth and final Annual Report of Ngā Tāngata Microfinance Ltd.

Through a year of challenge, change and transition, Ngā Tāngata Microfinance has remained steadfast in the mahi of providing safe, fair and affordable regenerative finance and advocating for a more equitable financial environment. Thank you to everyone who has contributed – it truly has been a collective effort! This celebratory annual report gives a glimpse into some of the impact of this mahi and lives changed for the better.

There is much more still to be done. Our transition to a single entity positions Ngā Tāngata Microfinance for the next 10 years and beyond. Our vision is to scale our service - reach more whānau across Aotearoa, strengthening their financial independence, and enhance our advocacy for fairer loans and financial equality for all.

We can't do this alone and remain committed to working collaboratively with others on this impactful mahi. We welcome your ongoing support.



**Nicola Brehaut**  
Chair Ngā Tāngata Microfinance Trust

## Kiwibank statement

With the formal agreement for Kiwibank to provide capital to Ngā Tāngata Microfinance Trust signed in 2012, this year marks the tenth year we have worked with the Trust to support more Kiwi to become financially secure.

We have recently deepened our relationship by extending total capital from \$500,000 to \$900,000 increasing the ability of the Trust to provide more interest free loans for those burdened by unmanageable debt. This reflects Kiwibank's commitment to support Kiwi to take action to improve their financial security as well as our belief in Ngā Tāngata Microfinance and the work that they do to support Kiwi.

Despite another year of disruption, it is great to see the Trust continuing to increase its reach. We've been impressed to see a 25% increase in the number of Kiwi using the Trust as their first point of contact to get expert support from a financial mentor as well as a 10% increase in the number of loans the organisation was able to distribute.

The advocacy by CEO Natalie Vincent this year about the impacts of Buy Now Pay Later products via government engagement, media and social media commentary has helped raise the need for these products to be regulated in a similar way to other credit contracts.

Reflecting on other changes over the decade, CCCFA credit legislation has improved credit controls for Kiwi. Whilst there is still work to be done to protect consumers, Ngā Tāngata Microfinance's insight and advocacy on the impact that unaffordable credit has on people, whānau and communities was incredibly important at informing these conversations.

It is important we all understand the work that is done on the ground, the challenges that communities are facing, and ongoing impacts of increased cost of living Covid pandemic and thank Ngā Tāngata Microfinance for facilitating an invaluable session with budgeting services and Kiwibank's board chairperson Jon Hartley.

Finally, we are looking forward to celebrating later this year an important milestone for Ngā Tāngata Microfinance - 1,000 loans have been disbursed. We look forward to working together with the Trust to support more Kiwi out of unmanageable debt and secure their financial futures.

**Ngā mihi,**



**Julia Jackson**

Head of Purpose and Sustainability



## BOARD AND STAFF TEAM



**Natalie Vincent**  
CEO



**Dr. M. Claire Dale**  
Chairperson



**Ronnie Matafeo**  
Director



**Peter Sykes**  
Director



**Craig Manley**  
Director



**Brittany Teei**  
Director

## STAFF

**Marcela Mingoti**  
Finance Manager

**Linda McCallum**  
Budget Service  
Engagement  
Coordinator

**Emilie Dobinson**  
Loans Officer

**Jane Gibbin**  
Loans Officer

**Melanie Aicken**  
Community  
Outreach

“ I am so impressed with the help provided for the community. And I am happy with the relationship we have built with the NTM. Awesome work! ”



## HIGHLIGHTS

# Highlights of the year

For the period 01.03.2021 to 30.06.2022

Total number of applications received

**364**

**78%**

of applications received by budget services were approved for loans

**301**

loans issued totalling \$699,420

Since we began we have issued 1000 loans totalling over

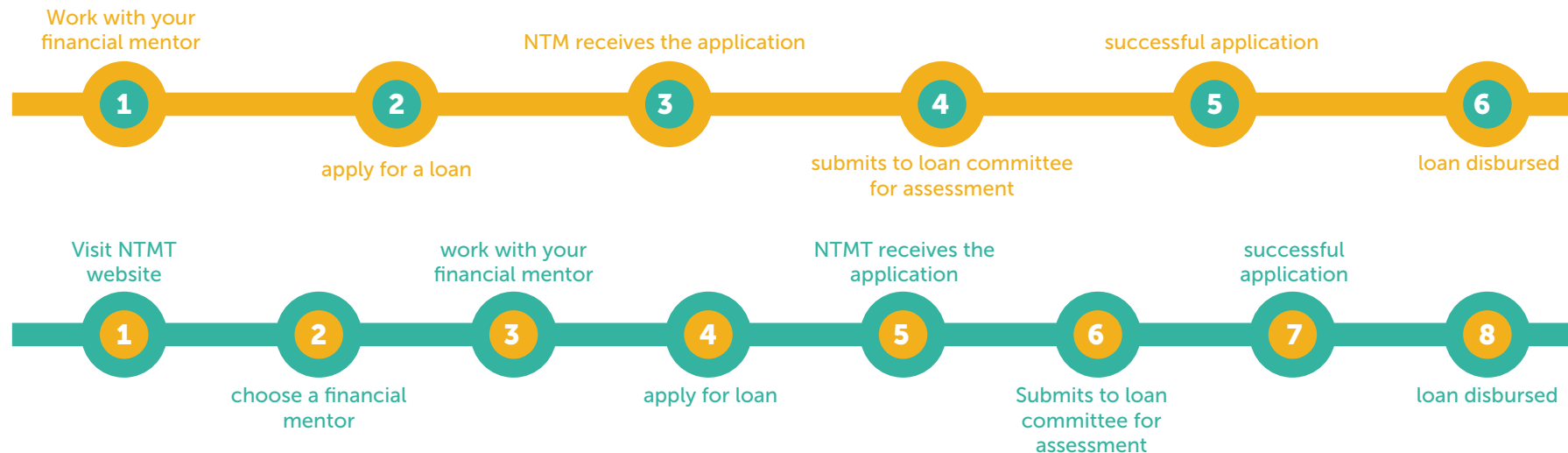
**2.5 MILLION**

**94%**

of our clients repay their loans on time

## How we work

### The NTM Journey





## How a debt relief loan empowered Kaye to reduce debt

**Kaye\* (aged in her 50s) had some health challenges and has been unable to work. When that happened, she had a \$2k credit card debt with Kiwibank as well as \$1k with TSB, which she was struggling to pay off due to her change in circumstances. "We tend to create debt when we have a regular income, but if something happens and we can no longer work, it really catches up with you," says Kaye.**

"On the benefit, you get enough money to cover essentials like rent and not much beyond that. I was finding it difficult because Kiwibank's policy is a higher minimum repayment," she explains. "I just wasn't getting anywhere – the debt was always ticking over. I was feeling really stressed about it."

She rang Kiwibank and they explained they have a higher minimum than other banks to help people pay it off faster. They suggested Kaye talk to their

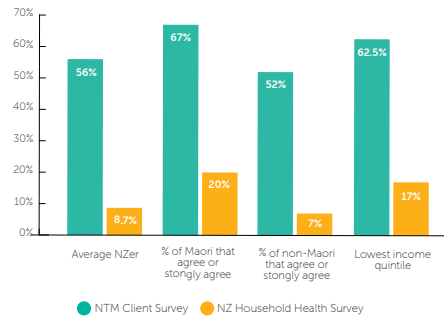
hardship team and tell them she couldn't pay it off. "But I said I am going to pay it off, I didn't want it to be written off as bad debt." She asked if there was another way, and fortunately, one of the Kiwibank customer services team mentioned Ngā Tāngata Microfinance's interest-free, fee-free loans. They told Kaye that she'd need to apply through a Financial Mentor. "I contacted my local budgeting service and worked with my Financial Mentor who supported my application to Ngā Tāngata Microfinance," explains Kaye. "She helped me to fill out the forms, and work out what the repayments would be. It was going to be \$30 a week to pay off both credit cards or \$19.24 a week to pay off the higher credit card. Having the choice of two options and being able to discuss these with my Financial Mentor was really helpful. I made the decision to pay off the \$2k loan as I didn't want to put myself under pressure to pay off both cards at the same time."

"The Ngā Tāngata Microfinance (NTM) loan has been very empowering," says Kaye. "If you actually take charge of your financial situation, you can deal with it."

Note: all names including those of the loan companies have been changed. Any re-publishing of these case studies need the permission of Ngā Tāngata Microfinance Ltd.

# Our clients

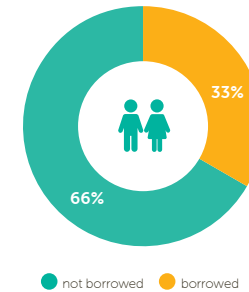
are 6 times more likely to struggle to pay for basic living costs compared to the average Kiwi <sup>1</sup>



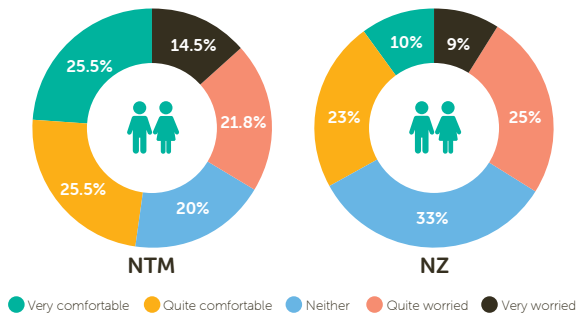
agree that their NTM loan has met their goals <sup>4</sup>



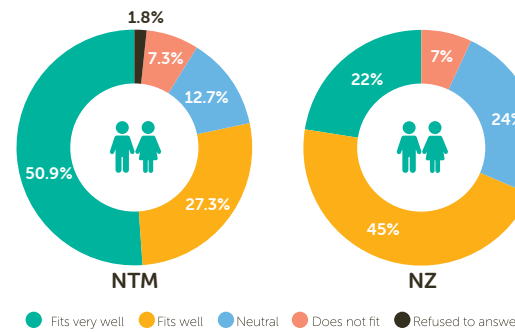
have not borrowed since repaying their loan



are more comfortable with their level of debt than the average Kiwi <sup>2</sup>



are more likely than the average Kiwi to consider options before making financial decisions <sup>3</sup>



1 Compared to results from New Zealand Household Health Survey September 2020. 2 Compared to results from New Zealand Financial Capability Survey 2021. 3 Compared to results from Commission for Financial Capacity Barometer 2018-2019. 4 NTM Client Survey May 2022.

## “Not having any more debt is the best feeling.”

West Auckland grandmother, Vicki, had successfully applied to become the guardian of her grand-daughter, Kelly. However, she was working full-time, and she had a high-interest loan and two hire purchases. “I wanted to give Kelly a better start in life,” she explains.

“While I knew working part-time would be a struggle financially, it was the right thing to do.”

Vicki saw a Financial Mentor to work out how she could pay off her debt and live on a part-time income. Her Financial Mentor said that if she could get the loan down to \$3,000, Ngā Tāngata Microfinance might be able to help with an interest-free loan.

**“Not having that stress and all that compounding interest was incredible”**

Vicki saved hard and eventually managed to reduce the loan to \$3,000. With the support of her Financial Mentor, she successfully applied for a GetControl Debt Relief loan, which she has now paid off. “That changed my life – not having that stress and all that compounding interest was incredible.”

Vicki now works part-time and enjoys spending more time with Kelly who is in her permanent care. “I live from week to week but being able to live within my means and not having any debt is the best feeling!”

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## ENTITY STRUCTURE

### **Legal Name of Entity**

Ngā Tāngata Microfinance Ltd

### **Type of Entity and Legal Basis**

Charitable Company 3035163 and Registered Charity

### **Registration Number With Charities**

CC45547

### **Entity Structure and Governance**

The shares in Ngā Tāngata Microfinance Ltd are owned by the Ngā Tāngata Microfinance Trust. The company is governed by a board of directors, not less than 2 and not more than 5. The organisational structure involves a Chief Executive Officer who provides operational management of the company which includes the management of six staff.

### **Main Sources of the Entity's Cash and Resources**

Income from government contract, grants from philanthropic organisations, private donations and bank interest.

### **Reliance on volunteers and donated goods or Services.**

The directors are all volunteers and meet monthly for programme oversight and governance, whilst engaging on email. Other volunteers primarily contribute via membership of Loan Committees, reviewing and approving loan applications and assisting with some administrative tasks.




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**NGA Tangata Microfinance Ltd**  
 Statement of Movements in Shareholder's Funds  
 For the Year ended 28th February 2022

	Note	2022 \$	2021 \$
<b>SHAREHOLDER'S FUNDS AT BEGINNING OF THE YEAR</b>		85,815	112,119
Net Income / (Deficit) for the Year		40,051	(26,304)
<b>OTHER MOVEMENTS</b>			
Prior Period Adjustments	12	147,444	-
<b>SHAREHOLDER'S FUNDS AT END OF THE YEAR</b>		<u>\$273,310</u>	<u>\$85,815</u>

This statement is to be read in conjunction with the accompanying Notes and the Accountant's Statement. This Financial Statement has not been audited.

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 Statement of Cash Flows  
 For the Year Ended 28th February 2022

	2022 \$	2021 \$
<b>OPERATING ACTIVITIES</b>		
<b>Cash was provided from:</b>		
Donation / Fundraising	536,827	297,814
Receipts from providing Goods and Services	-	217
Investment Revenue	1,955	2,605
	<u>538,782</u>	<u>300,636</u>
<b>Cash was applied to:</b>		
Payments to suppliers and employees	(474,616)	(336,797)
	<u>(474,616)</u>	<u>(336,797)</u>
<b>Net Cash Inflow (Outflow) from Operating Activities</b>	64,166	(36,161)
<b>INVESTING ACTIVITIES</b>		
Loan Repayments by Clients	368,114	222,197
	<u>368,114</u>	<u>222,197</u>
<b>Cash was applied to:</b>		
Acquisition of Property, Plant & Equipment	(7,339)	(13,560)
Loans Advanced to Clients	(537,411)	(321,779)
	<u>(544,750)</u>	<u>(335,339)</u>
<b>Net Cash Inflow (Outflow) from Investing Activities</b>	(176,636)	(113,142)
<b>FINANCING ACTIVITIES</b>		
<b>Cash was provided from:</b>		
Loan advances received	242,000	50,000
	<u>242,000</u>	<u>50,000</u>
<b>Net Cash Inflow (Outflow) from Financing Activities</b>	242,000	50,000
<b>NET INCREASE (DECREASE) IN CASH HELD</b>	129,530	(99,303)
Add Cash Balance at Start of Year	266,805	366,108
<b>CASH BALANCE at End of Year</b>	<u>396,335</u>	<u>266,805</u>

This statement is to be read in conjunction with the accompanying Notes and the Accountant's Statement. This Financial Statement has not been audited.

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**NGA Tangata Microfinance Ltd**  
**Statement of Cash Flows**  
**For the Year Ended 28th February 2022**

	2022	2021
	\$	\$
<b>This is Represented by</b>		
Business Edge - 04	516	500
Business Online Call - 16	-	2,826
Business Performer - 01	102,458	62,822
DRLS Bank Account - 02	125,457	52,735
NILS Bank Account - 00	460	478
Notice Saver Account - 03	<u>167,444</u>	<u>147,444</u>
CASH BALANCE at End of Year	<u>396,335</u>	<u>266,805</u>

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**NGA Tangata Microfinance Ltd**  
**Notes to the Financial Statements**  
**For the Year Ended 28th February 2022**
**1. STATEMENT OF ACCOUNTING POLICIES**

These financial statements are for NGA Tangata Microfinance Ltd. NGA Tangata Microfinance Ltd is domiciled in New Zealand and is a charitable organisation registered under the Charitable Trusts Act 1957 and the Charities Act 2005.

NGA Tangata Microfinance Ltd has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not for Profit) as established by the External Reporting Board for registered charities, on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000.

All transactions in the Statement of Financial Performance are reported using the accrual basis of accounting. The accounting principles recognised as appropriate for the measurement and reporting of earnings and financial position on an historical cost basis have been used, with the exception of certain items for which specific accounting policies have been identified.

The Financial Statements are prepared under the assumption that the entity will continue to operate in the foreseeable future.

**(a) Property, Plant & Equipment**

All property, plant & equipment except for land and buildings is stated at cost less depreciation.

**(b) Goods & Services Tax**

NGA Tangata Microfinance Ltd registered for GST during the year ended 28 February 2022 and the financial statements have been prepared accordingly.

**(c) Income Tax**

NGA Tangata Microfinance Ltd is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

**(d) Receivables**

Receivables are stated at their estimated realisable value. Bad debts are written off in the year in which they are identified.

**2 AUDIT**

This Performance Report has not been audited.

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Notes to the Financial Statements

For the Year Ended 28th February 2022

**3 ADDITIONAL INFORMATION**

	2022 \$	2021 \$
<b>Revenue</b>		
Donations	40,768	20,314
Fundraising & Grants	431,355	288,272
Interest Received	1,955	2,591
Kiwibank Loans Forgiven	10,285	-
Other Revenue	-	217
<b>Total Revenue</b>	<u>484,363</u>	<u>311,394</u>
<b>Expenses</b>		
<b>Expenses related to public fundraising</b>		
<b>Volunteer and employee related costs</b>		
Staff Expenses, Training and Development	3,679	206
Meeting Expenses	207	287
Accident Compensation Levy	-	27
Wages & Salaries	216,979	126,952
Contractors	102,068	122,120
	<u>322,933</u>	<u>249,592</u>
<b>Costs related to providing goods and services</b>		
Accountancy Fees	1,390	1,495
Administration Costs	3,479	3,080
Advertising	42,542	24,897
Bad Debt	10,285	-
Bank Charges	10	9
Management Systems	5,304	20,766
Insurance	3,414	3,060
Legal Expenses	16,440	-
Lease Expenses	1,738	-
Printing, Stationery & Postage	1,312	1,015
Research & Development	21,140	27,427
Subscriptions	1,091	547
Reimbursements (Communications / Travel)	5,382	3,014
	<u>113,527</u>	<u>85,310</u>
<b>Other Expenses</b>		
Depreciation	7,852	2,796
	<u>7,852</u>	<u>2,796</u>
<b>Total Expenses</b>	<u>444,312</u>	<u>337,698</u>

**4 RELATED PARTIES**

There were no transactions with related parties requiring disclosure.

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**NGA Tangata Microfinance Ltd**

Notes to the Financial Statements

For the Year Ended 28th February 2022

**5 TERM LIABILITIES**

Term Liabilities, excluding finance leases, are detailed below along with the original term, security and interest rate as at balance date.

	2022 \$	2021 \$
Term liabilities, excluding finance leases, at balance date:		
Kiwibank Business Term Loan	598,985	367,269
Interest - 0%		
Terms - Repayment is due when the agreement is terminated.		

**6 EMPLOYEE ENTITLEMENTS**

At balance date a holiday pay provision of \$13,745 (2021: Nil) has been accrued. The timing of the outflows relating to this provision are dependent on when employees choose to take this leave.

**7 CLIENT LOANS WRITTEN OFF**

Kiwibank grants an annual debt forgiveness equal to the expectation of any bad debt written off providing they do not exceed an amount which Kiwibank considers reasonable.

**8 CONTINGENT LIABILITIES**

At balance date there are no known contingent liabilities (2021 : Nil).

**9 CAPITAL COMMITMENTS**

At balance date, there are no known capital commitments (2021: Nil).

**10 GOING CONCERN**

These financial statements have been prepared on the basis that the company is a going concern and has the continuing support of its shareholders.

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**NGA Tangata Microfinance Ltd**  
Notes to the Financial Statements  
For the Year Ended 28th February 2022

**11 POST BALANCE DATE EVENTS**

There were no events that have occurred after the balance date that would have a material impact on the financial statements (2021: Nil).

**12 PRIOR PERIOD ADJUSTMENTS**

The prior year adjustment represents amounts previously donated by Kiwibank but not lent out during the year. Recognition of these amounts as income was periodically deferred.

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**NGA Tangata Microfinance Ltd**  
Statement of Service Performance  
For the Period Ended 30 June 2022

**Description of Outcomes**

An increased number of families free from the burden of high interest debt, and/or enjoying increased family resources/well-being.

Increased access and availability of "safe fair affordable" loans to more Budgeting Services or social agencies. Wider loan access availability to clients from new sectors or groups.

Increased financial literacy/capability for families receiving loans, leading to financial wellbeing.

**Performance Outputs**

	Actual Mar-Jun 22	Budget Mar - Jun 22
Application for NILS and DRLS loan	106	88
Loan approval rate	69%	80%
Repayments on time from clients	95%	90%
Leakage rate of loans (% of \$ loaned)	3.5%	4%
Budget services with MOU/Agreements	59	59

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**NGA Tangata Microfinance Ltd**  
Statement of Financial Performance  
For the Period Ended 30 June 2022

	Note	30 June 2022 \$	Year Ended 2022 \$
<b>Revenue</b>			
Grants	3	101,000	431,355
Donations	3	7,151	40,768
Investment Revenue	3	2,198	1,955
Other Revenue	3	6,627	10,285
<b>Total Revenue</b>		<u>116,976</u>	<u>484,363</u>
<b>Expenses</b>			
Volunteer and employee related costs	3	121,572	322,933
Costs related to providing goods and services	3	40,122	113,527
Other Expenses	3	3,196	7,852
<b>Total Expenses</b>		<u>164,890</u>	<u>444,312</u>
<b>Net Income / Deficit for the year</b>		<u>(\$47,914)</u>	<u>\$40,051</u>

This statement is to be read in conjunction with the accompanying Notes and the Accountant's Statement. This Financial Statement has not been audited.

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**NGA Tangata Microfinance Ltd**  
Statement of Movements in Shareholder's Funds  
For the Period Ended 30 June 2022

	30 June 2022 \$	Year Ended 2022 \$
<b>SHAREHOLDER'S FUNDS AT BEGINNING OF THE YEAR</b>	273,310	85,815
Net Income / (Deficit) for the Year	(47,914)	40,051
<b>OTHER MOVEMENTS</b>		
Prior Period Adjustments	-	147,444
<b>SHAREHOLDER'S FUNDS AT END OF THE YEAR</b>	<u>\$225,396</u>	<u>\$273,310</u>

This statement is to be read in conjunction with the accompanying Notes and the Accountant's Statement. This Financial Statement has not been audited.

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**NGA Tangata Microfinance Ltd**
**Statement of Cash Flows**
**For the Period Ended 30 June 2022**

	30 June 2022	Year Ended 2022
	\$	\$
<b>OPERATING ACTIVITIES</b>		
<b>Cash was provided from:</b>		
Donation / Fundraising	119,851	536,827
Investment Revenue	2,198	1,955
	<u>122,049</u>	<u>538,782</u>
<b>Cash was applied to:</b>		
Payments to suppliers and employees	(197,691)	(474,616)
	<u>(197,691)</u>	<u>(474,616)</u>
<b>Net Cash Inflow (Outflow) from Operating Activities</b>	<u>(75,642)</u>	<u>64,166</u>
<b>INVESTING ACTIVITIES</b>		
Loan Repayments by Clients	153,912	368,114
	<u>153,912</u>	<u>368,114</u>
<b>Cash was applied to:</b>		
Acquisition of Property, Plant & Equipment	(6,618)	(7,339)
Loans Advanced to Clients	(192,212)	(537,411)
	<u>(198,830)</u>	<u>(544,750)</u>
<b>Net Cash Inflow (Outflow) from Investing Activities</b>	<u>(44,918)</u>	<u>(176,636)</u>
<b>FINANCING ACTIVITIES</b>		
<b>Cash was provided from:</b>		
Loan advances received	251,000	242,000
	<u>251,000</u>	<u>242,000</u>
<b>Net Cash Inflow (Outflow) from Financing Activities</b>	<u>251,000</u>	<u>242,000</u>
<b>NET INCREASE (DECREASE) IN CASH HELD</b>	<u>130,440</u>	<u>129,530</u>
Add Cash Balance at Start of Year	396,335	266,805
<b>CASH BALANCE at End of Year</b>	<u>526,775</u>	<u>396,335</u>

This statement is to be read in conjunction with the accompanying Notes and the Accountant's Statement. This Financial Statement has not been audited.

**ROBERTS & ASSOCIATES LTD**  
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**NGA Tangata Microfinance Ltd**
**Statement of Cash Flows**
**For the Period Ended 30 June 2022**

	30 June 2022	Year Ended 2022
	\$	\$
<b>This is Represented by</b>		
Business Edge - 04	325	516
Business Online Call - 16	23,025	-
Business Performer - 01	21,585	102,458
DRLS Bank Account - 02	85,944	125,457
NILS Bank Account - 00	1,544	460
Notice Saver Account - 03	167,444	167,444
NTMT B Edge-04	1,875	-
NTMT B Performer -00	213,332	-
GST Savings Account -17	11,201	-
<b>CASH BALANCE at End of Year</b>	<u>526,775</u>	<u>396,335</u>

This statement is to be read in conjunction with the accompanying Notes and the Accountant's Statement. This Financial Statement has not been audited.

**ROBERTS & ASSOCIATES LTD**  
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**NGA Tangata Microfinance Ltd**  
Notes to the Financial Statements  
For the Period Ended 30 June 2022

**1. STATEMENT OF ACCOUNTING POLICIES**

These financial statements are for NGA Tangata Microfinance Ltd. NGA Tangata Microfinance Ltd is domiciled in New Zealand and is a charitable organisation registered under the Charitable Trusts Act 1957 and the Charities Act 2005.

NGA Tangata Microfinance Ltd has elected to apply PDE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not for Profit) as established by the External Reporting Board for registered charities, on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000.

All transactions in the Statement of Financial Performance are reported using the accrual basis of accounting. The accounting principles recognised as appropriate for the measurement and reporting of earnings and financial position on an historical cost basis have been used, with the exception of certain items for which specific accounting policies have been identified.

The Financial Statements are prepared under the assumption that the entity will continue to operate in the foreseeable future.

**(a) Property, Plant & Equipment**

All property, plant & equipment except for land and buildings is stated at cost less depreciation.

**(b) Goods & Services Tax**

NGA Tangata Microfinance Ltd registered for GST during the year ended 28 February 2022 and the financial statements have been prepared accordingly.

**(c) Income Tax**

NGA Tangata Microfinance Ltd is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

**(d) Receivables**

Receivables are stated at their estimated realisable value. Bad debts are written off in the year in which they are identified.

**2. AUDIT**

This Performance Report has not been audited.



**ROBERTS & ASSOCIATES LTD**  
Chartered Accountants • Taxation Specialists

**NGA Tangata Microfinance Ltd**  
Notes to the Financial Statements  
For the Period Ended 30 June 2022

**3. ADDITIONAL INFORMATION**

	30 June 2022	Year Ended 2022
	\$	\$
Revenue		
Donations	7,151	40,768
Fundraising & Grants	101,000	431,355
Interest Received	2,198	1,955
KiwiBank Loans Forgiven	6,627	10,285
<b>Total Revenue</b>	<b>116,976</b>	<b>484,363</b>
Expenses		
<b>Expenses related to public fundraising</b>		
<b>Volunteer and employee related costs</b>		
Staff Expenses, Training and Development	70	3,679
Meeting Expenses	489	207
Accident Compensation Levy	164	-
Wages & Salaries	100,060	216,979
Contractors	20,789	102,068
	<b>121,572</b>	<b>322,933</b>
<b>Costs related to providing goods and services</b>		
Accountancy Fees	317	1,390
Administration Costs	2,591	3,479
Advertising	14,894	42,542
Bad Debt	6,627	10,285
Bank Charges	1	10
Management Systems	2,106	5,304
Insurance	1,709	3,414
Interest	519	-
Legal Expenses	6,745	16,440
Lease Expenses	1,738	1,738
Printing, Stationery & Postage	65	1,312
Research & Development	-	21,140
Subscriptions	663	1,091
Reimbursements (Communications / Travel)	2,147	5,382
	<b>40,122</b>	<b>113,527</b>
<b>Other Expenses</b>		
Depreciation	3,196	7,852
	<b>3,196</b>	<b>7,852</b>
<b>Total Expenses</b>	<b>164,890</b>	<b>444,312</b>

**4. RELATED PARTIES**

There were no transactions with related parties requiring disclosure.



**ROBERTS & ASSOCIATES LTD**

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**NGA Tangata Microfinance Ltd**

Notes to the Financial Statements  
For the Period Ended 30 June 2022

**5. CONTINGENT LIABILITIES**

At balance date there are no known contingent liabilities (2022: \$0).

**6. TERM LIABILITIES**

Term liabilities, excluding finance leases, are detailed below along with the original term, security and interest rate as at balance date.

	30 June 2022	Year Ended 2022
	\$	\$
Term liabilities, excluding finance leases, at balance date:		
KiwiBank Business Term Loan	\$42,497	598,985

Interest - 0%

Term - Repayment is due when the agreement is terminated.

**7. EMPLOYEE ENTITLEMENTS**

At balance date a holiday pay provision of \$13,180 (2022: \$13,745 has been accrued). The timing of the outflows relating to this provision are dependent on when employees choose to take this leave.

**8. CAPITAL COMMITMENTS**

At balance date, there are no known capital commitments (2022: Nil).

**9. GOING CONCERN**

These financial statements have been prepared on the basis the the company is a going concern and has the continuing support of its shareholders.

**10. POST BALANCE DATE EVENTS**

There were no events that have occurred after the balance date that would have a material impact on the financial statements (2022: Nil).



**Accountants' details:**

Catherine Kemp

Catherine@robertsandassociates.co.nz

Roberts and Associates Ltd

Chartered Accountants

Level 1/10 Manukau Road, Epsom,

Auckland 1023

THANK YOU

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## Thank you to our wonderful volunteer Loan Committee members:

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