

Ngā Tāngata Microfinance Trust

Annual Report 2024



**Ngā Tangata
Microfinance Trust
Annual Report 2024**

Charity details
CC45351
ntm.org.nz
[@ngatangatamicrofinance](https://www.facebook.com/ngatangatamicrofinance)

VISION MISSION VALUES

To **alleviate poverty within Aotearoa New Zealand**

by building a more just and equitable society by promoting the economic and social inclusion of tāngata whenua and tauwiwi



Our mission

To advocate for and assist in providing safe and fair, affordable finance options that strengthen financial independence and by critiquing structural and economic forms of exclusion



Our values

Social Justice - We lead with socially just, safe and fair responsible money lending practices

Approachable - We are friendly and always treat everyone with respect

Responsive - We support our community with prompt and expert service

Strategic - We are future-orientated providing inclusive, enabling financing options

Integrity - We act with the highest integrity, trust and transparency

Ma whero ma pango ka oti ai te mahi

With red and black the work will be complete

What a privilege to be writing my first Chair's report for Nga Tangata Microfinance Trust (NTMT) I want to first mihi to my fellow trustees. This last financial year has been a tough one, like so many organisations in our sector we have experienced a lot of uncertainty and have found ourselves having to pivot far more than ever before. I have really appreciated the dedicated and knowledgeable trustees who have supported NTMT to travel rocky seas to ensure we are able to continue providing safe, fair and affordable finance options that enable financial inclusion and capability.

Claire, Ronnie, Craig and Chris – Nga mihi nui kia koutou.

Thank you to Nicola for your guidance and service to our community, Nicola stepped down as Chair in January and thank you Shawn who stepped down as a trustee in February.

To our team, thank you for commitment to our communities and each other. We thank Jade for her role as CE over the last year and we wish her well for her next adventure. We also said a sad farewell to Linda who will be well known to our financial mentor partners and Marcela who has stepped in many times over the last year to keep things going while we recruited for a

replacement for Jade. Many many thanks to you Marcela, we know you are still a champion of the Kaupapa.

Welcome to Vijay who has joined us as our new GM, may FY25 be much calmer! Vijay joins us with a wealth of knowledge, and we are very much looking forward to a new invigorated purpose, a simplified loan offering and growing a more financially capable society.

“ We remain committed and focused on our vision to achieve a just and equitable society. ”

Enabled by our key partners, Kiwibank, Ministry of Social Development, Booster Foundation, Foundation North and TECT. We have distributed 186 loans, and we now have 3042 participants in our My Money Kete community offering an online supportive educational portal.

Thank you to our community of financial mentors who support our people when they need the help the most.

Thank you to our volunteers who make up our loan committees, we appreciate your support.

We acknowledge that times are challenging, we remain committed and focused on our vision to achieve a just and equitable society. There is much work to do and we are looking forward to having all along for the journey.

Mauri ora, Mauri Tu,



Racheal Monks

Chair Ngā Tāngata Microfinance Trust

Tēnā koutou katoa, ngā mihi o te wā ki a tatou

I am delighted to present my first Annual Report since joining Ngā Tāngata Microfinance Trust in August 2024. I have been warmly welcomed by everyone, and the past few months have been an incredible journey of learning and discovery. It has been a privilege to work alongside our Chair, Trustees, staff, partners, and stakeholders. I feel fortunate to have stepped into a role and I am eager to embrace the challenge of guiding the organisation through its next phase of growth.

This past year has been one of positive development for NTMT, reinforcing that we are on the right path with a solid strategy and clear direction to serve our whānau and hāpori. In the midst of the cost-of-living crisis affecting so many across Aotearoa, our mission to provide safer, fair, and affordable loans is more important than ever.

I was once told that the strength of an organisation can be measured by its feedback. In my short time here, I have witnessed overwhelmingly positive responses from a wide range of people about the profound impact of our services.

Our life-changing work would not be possible without the support of our partners. I extend my heartfelt thanks to Kiwibank for their continued provision of capital for our loans. I also want to acknowledge FinCap and the network of Financial Mentors across Aotearoa who work

alongside people, guiding and supporting them on their financial journeys. We are deeply grateful to the Ministry of Social Development, as well as our generous donors and financial supporters —Foundation North, Booster Foundation and TECT— whose contributions allow us to continue our vital work.

“We are on the right path with a solid strategy and clear direction to serve our whānau and hāpori.”

I want to take a moment to acknowledge the incredible voluntary mahi carried out by our Board and Loans Committees. Their dedication, driven by aroha and manaaki for both the community and each other, is truly inspiring. Thank you for generously giving your time, energy, and hard work to support the kaupapa we are committed to.

Lastly, I am deeply grateful for our kaimahi, who embody genuine care and compassion for our hāpori. They provide outstanding support to those

on their journey toward better financial wellbeing. It is truly a privilege to be part of Ngā Tāngata Microfinance, helping to offer fairer, kinder loans and paving the way for financial empowerment for New Zealanders.

Ngā mihi nui,



Vijay Farley-Naiker

Kaihautu Matua | General Manager



BOARD & STAFF TEAM



Vijay Farley-Naiker
General Manager



Racheal Monks
Chairperson



Ronnie Matafeo
Trustee



Craig Manley
Trustee



Dr M. Claire Dale
Founder/ Trustee



Chris Wong
Trustee

STAFF

Dorothy Otto
Loans Officer

Jane Gibbin
Loans Officer
Support & Financial
Mentor

Highlights of the year

For the period 1 July 2023 to 30 June 2024

324

Total number of applications received

62%

of applications received by budget services were approved for loans

201

loans issued totalling \$603,896

Since we began we have issued loans totalling over

3.5 MILLION

91.8%

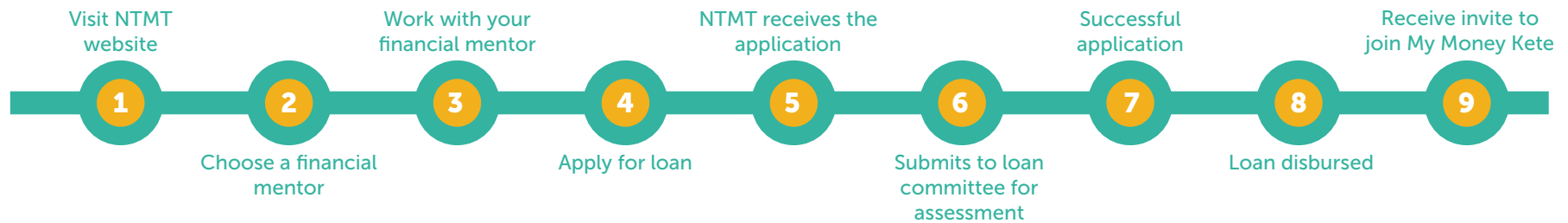
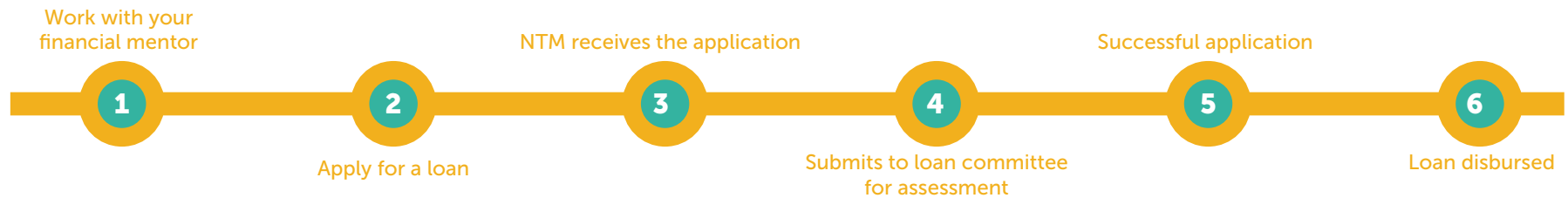
of our clients repay their loans on time

3085

Kiwis join the My Money Kete community to start learning how to get ahead with money

How we work

The NTM Journey



"I've learnt my lesson about high-interest loans."

Marnie* talked with a support service at her daughter's school as she was very stressed about her financial situation. The Department runs several adult community classes throughout the week and they recommended she join several of these, including a class on 'Managing on a Low Budget'.

In the class, she revealed that she was having financial difficulties at that time and her house needed repairs due to her son's volatile behaviour. Later, she revealed that she had been asked to move from her house as it was being sold, so she was even more stressed and unsure where she and her family would live.

She went to a local budgeting service and saw Neil*, a Financial Mentor, who was able to arrange for food and whiteware (also broken) for Marnie and her children, and to get the house repairs completed.

Marnie continued to attend the school classes and meet the Financial Mentor. Once her initial problems were resolved, Neil was able to apply to Ngā Tāngata Microfinance (NTM) for one of our fairer, interest- and fee-free loans.

Marnie had to wait a little while to get the best outcome, but once her application was approved, she was able to pay off several high-interest loans. This included one loan that was jointly in her 19-year-old daughter's name, as well as a 'crippling' high-interest loan of 32% that was going to take her years to repay (if ever).

The loan also put \$60 back into Marnie's weekly budget, which enabled her to pay down other expenses faster and relieved her of the burden and stress. What's more, this put her in good stead when she came to shift house in terms of her credit rating and accessing money to cover the cost of moving.

Neil spoke to Marnie a month later and she and her children were settled in their new home and feeling very relieved now that they're better off financially.

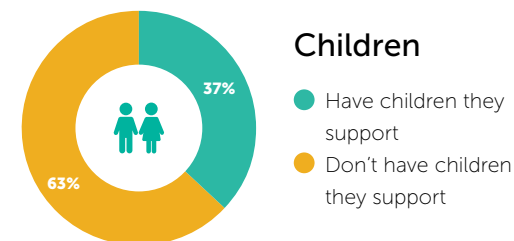
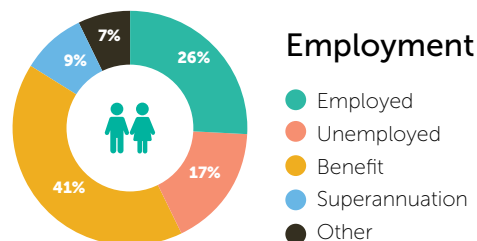
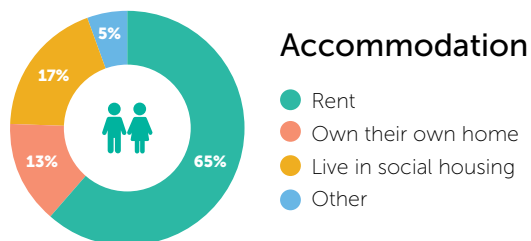
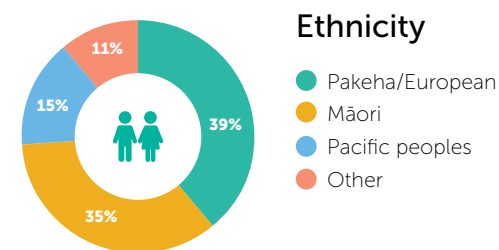
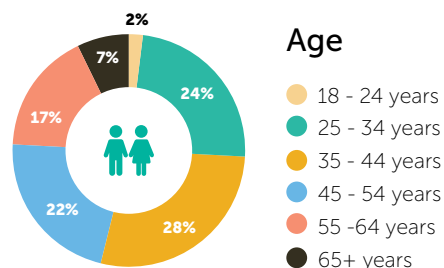
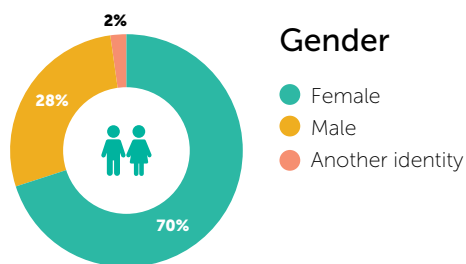
“Thanks so much to Ngā Tāngata Microfinance for your persistence and not giving up on this matter with the other finance company – you've changed my life.”

"I've learnt my lesson about taking out any high-interest loans as they are almost impossible to repay," she says about her experience. "Thanks so much to Ngā Tāngata Microfinance for your persistence and not giving up on this matter with the other finance company – you've changed my life."

* Name changed to protect privacy.

OUTCOMES

Our clients*



Our impact*

83% have more manageable debt

63% have more money available for staples like food and rent

35% have started to save

48% are more aware of safer types of debt

85% feel less stressed

72% have not borrowed again

46% have learnt how to manage their money better

41% feel they have been given back their dignity

78% are more aware of the risks of getting into debt

52% have started to budget

26% have improved personal relationships

* Annual client survey: Loan recipients 1 July 2022 to 30 June 2023



"It's not a handout, it's a hand up."

Maria* had been through a tough run of luck. Her debts were piling up and she was feeling very stressed about her financial situation.

"My long-term interest was building up," she explains. "My health was failing me and I couldn't work. I was going without the basics – things just got a wee bit ridiculous."

Maria had been working with a budget advisor at Jubilee Budget Services in Invercargill, who mentioned applying for a loan from Ngā Tāngata Microfinance a while back, but Maria turned it down at first. "She told me all about it and gave me a brochure to read. I thought it was great, but at first I wasn't keen on involving anyone else in my personal affairs."

She says it took a few months to change her mind. "Then I thought, why not? This can help you," she explains. "It was an opportunity to get an interest-free loan with easier repayments that I can afford."

Maria's financial mentor helped her apply for a GetControl Debt Relief Loan from NTM. "It was easy really.

I just signed forms, which was awesome. It certainly takes a load off."

"I'm feeling much better now," she says. "I don't have to go without any more, or worry about my debts. My payments are easier – the money goes straight to them from WINZ each week, instead of having a whole lot of different bank accounts to pay into."

Maria says that working with a financial mentor has

“I don't have to go without any more, or worry about my debts.”

been hugely helpful. "My mentor found easier ways for me to live day to day. It's a great service, and the people are lovely."

"I do recommend it to others who are in a similar situation," she says. "There are a lot of people who need help, often not through their own fault – life can be pretty tough. It's not a handout, it's a hand up."

* Name changed to protect identity.

ENTITY STRUCTURE

Legal Name of Entity

Ngā Tāngata Microfinance Trust

Type of Entity and Legal Basis

Charities registration number

CC45351

Entity Structure and Governance

Ngā Tāngata Microfinance Trust is governed by a board of five trustees. The organisation structure involves a General Manager who provides operational management of the Trust which includes the management of one staff and three contractors.

Main Sources of the Entity's Cash and Resources

Income from government contracts, grants from philanthropic organisations, private donations and bank interest.

Reliance on volunteers and donated services

The trustees are all volunteers and meet monthly for programme oversight and governance, whilst engaging on email. Other volunteers primarily contribute via membership of Loan Committees, reviewing and approving loan applications and assisting with some administrative tasks.





Statement of Financial Performance

Nga Tangata Microfinance Trust For the year ended 30 June 2024

'How was it funded?' and 'What did it cost?'

	NOTES	2024	2023
Revenue			
Donations, fundraising and other similar revenue	1	494,518	531,143
Interest, dividends and other investment revenue	1	7,675	5,917
Total Revenue		502,193	537,060
Expenses			
Volunteer and employee related costs	2	338,733	373,039
Costs related to providing goods or service	2	164,321	174,275
Other expenses	2	3,957	10,375
Total Expenses		507,011	557,688
Surplus/(Deficit) for the Year		(4,818)	(20,629)

Statement of Financial Position

Nga Tangata Microfinance Trust

As at 30 June 2024

'What the entity owns?' and 'What the entity owes?'

	NOTES	30 JUN 2024	30 JUN 2023
Assets			
Current Assets			
Bank accounts and cash	3	498,380	546,222
Debtors and prepayments	3	1,971	194
Other current assets	3	416,317	375,537
Total Current Assets		916,668	921,952
Non-Current Assets			
Other non-current assets	3	296,667	249,907
Property, plant and equipment	5	1,292	5,249
Total Non-Current Assets		297,959	255,155
Total Assets		1,214,627	1,177,108
Liabilities			
Current Liabilities			
Creditors and accrued expenses	4	17,642	10,413
Loans	4	-	899,583
Other current liabilities	4	124,574	87,790
Total Current Liabilities		142,216	997,785
Non-Current Liabilities			
Loans	4	899,583	-
Total Non-Current Liabilities		899,583	-
Total Liabilities		1,041,799	997,785
Total Assets less Total Liabilities (Net Assets)		172,828	179,322
Accumulated Funds			
Accumulated surpluses or (deficits)	6	172,828	179,322
Total Accumulated Funds		172,828	179,322

Statement of Cash Flows

Nga Tangata Microfinance Trust
For the year ended 30 June 2024

'How the entity has received and used cash'

	2024	2023
1. Cash Flows		
Cash Flows from Operating Activities		
Donations, fundraising and other similar receipts	528,113	561,769
Interest, dividends and other investment receipts	7,675	5,917
GST	234	(2,152)
Payments to suppliers and employees	(494,525)	(491,167)
Loans disbursed	(603,896)	(554,937)
Loans repaid	514,557	500,018
Total Cash Flows from Operating Activities	(47,842)	19,448
Net Increase/ (Decrease) in Cash	(47,842)	19,448
Bank Accounts and Cash		
Opening bank and cash	546,222	526,774
Net change in cash for period	(47,842)	19,448
Closing bank and cash	498,380	546,222

Statement of Accounting Policies

Nga Tangata Microfinance Trust For the year ended 30 June 2024

'How did we do our accounting?'

Basis of Preparation

The entity has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Goods and Services Tax (GST)

The entity is registered for GST. All amounts are stated exclusive of goods and services tax (GST) except for accounts payable and accounts receivable which are stated inclusive of GST.

Income Tax

Nga Tangata Microfinance Trust is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

Grants

Grants that have been received for a specific purpose are recognised as income as and when the specific obligations are met. Up until this point, grants are recorded as income in advance on the balance sheet.

Where no specific purpose is defined, grants are recognised when received.

Donations

Donations are recognised as income as the cash is received.

Open Loan Balance and Write-Off Policy

The open loans balance represents the net amount of loans currently provided to clients i.e. the original value of the loan less any repayments.

Outstanding balances are written-off in line with internal policy but at ultimate discretion of the board.

Changes in Accounting Policies

There have been no changes in accounting policies. Policies have been applied on a consistent basis with those of the previous reporting period.

Notes to the Performance Report

Nga Tangata Microfinance Trust
For the year ended 30 June 2024

	2024	2023
1. Analysis of Revenue		
Donations, fundraising and other similar revenue		
Auckland Foundation grant	-	10,000
Booster Foundation grant	66,799	30,243
Donations	35,219	38,969
Fundraising and grants	-	19,930
Kiwibank grant	20,000	20,000
MSD contract	367,000	392,000
Nikau Foundation grant	5,500	-
Rata Foundation grant	-	20,000
Total Donations, fundraising and other similar revenue	494,518	531,143
Interest, dividends and other investment revenue		
Interest income	7,675	5,917
Total Interest, dividends and other investment revenue	7,675	5,917
	2024	2023
2. Analysis of Expenses		
Volunteer and employee related costs		
Board meetings	508	100
Courses and conferences	274	-
Insurance - ACC	-	345
Professional development and team building	2,943	4,804
Remuneration contractors - Community Outreach	-	55,591
Remuneration contractors - loans officer	28,396	22,819
Salaries	306,348	287,957
Sundry expenses	264	1,424
Total Volunteer and employee related costs	338,733	373,039
Costs related to providing goods or services		
Communications and Marketing		
Communication and digital development	15,188	31,788
Media	-	3,024
Total Communications and Marketing	15,188	34,812

	2024	2023
Office and General		
General expense	361	1,331
Liability insurance	2,759	6,452
Management system	9,673	13,704
Office expenses	850	2,013
Rent	40	105
Repairs and maintenance	160	-
Total Office and General	13,843	23,605
Professional Services		
Accounting and bookkeeping fees	24,900	13,240
Auditing fees	9,750	9,750
Legal expenses	259	1,168
Recruitment	540	9,317
Total Professional Services	35,449	33,475
Travel		
Car insurance	1,346	1,196
Car lease	5,215	5,304
Motor vehicle	-	1,942
Travel - national	5,970	4,674
Total Travel	12,530	13,116
Other		
Bank fees	236	-
Community Outreach - events and support	75,638	40,415
Cultural competency	-	16,630
Entertainment	298	-
Events	-	3,076
Organisation development	-	3,213
Postage and courier	133	130
Printing and stationery	281	328
Subscriptions	6,556	1,787
Telephone and internet	2,378	2,381
Website hosting and maintenance	1,792	1,306
Total Other	87,310	69,266
Total Costs related to providing goods or services	164,321	174,275
Other Expenses		
Depreciation	3,957	9,712
Interest expense	-	(13)
Website consultancy and development	-	675
Total Other Expenses	3,957	10,375

	2024	2023
3. Analysis of Assets		
Bank accounts and cash		
Bank - for operations		
Kiwibank Business Call account - 07	313	313
Kiwibank Business Call account - 08	3	3
Kiwibank Business Performer account - 01	15,542	29,130
Kiwibank Notice Saver account - 06	160,168	152,656
Kiwibank NTMT B Edge account - 04	844	890
Kiwibank NTMT B Performer account - 00	128,631	81,014
Total Bank - for operations	305,502	264,007
Bank - for loans		
Kiwibank DRLS account	6,696	13,754
Kiwibank NTMT B Edge account - 05	186,183	268,460
Total Bank - for loans	192,878	282,215
Total Bank accounts and cash	498,380	546,222
Debtors and prepayments		
Accounts receivable	-	194
Prepayments	1,971	-
Total Debtors and prepayments	1,971	194
Other current assets		
Open loans	486,798	420,175
Open loans - doubtful, current non-payers not written off	(70,815)	(44,969)
Withholding tax paid	334	331
Total Other current assets	416,317	375,537
Other non-current assets		
Open loans - deferred unrecovered amount	148,546	124,730
Open loans	148,121	125,177
Total Other non-current assets	296,667	249,907

In accordance with the sponsorship and loan agreement between Nga Tangata Microfinance Trust and Kiwibank, the trust's obligation to repay amounts owing is limited to the amounts that it actually recovers from recipients of the loans in the event this agreement is terminated, the expiry date occurs, or Kiwibank declares the amounts owing to be due and payable. Therefore, the amount owing by Nga Tangata Microfinance Trust to Kiwibank in such an event will be reduced by the amount equal to the unrecoverable amounts.

	2024	2023
4. Analysis of Liabilities		
Creditors and accrued expenses		
Accounts payable	17,642	10,413
Total Creditors and accrued expenses	17,642	10,413

Notes to the Performance Report

frank

	2024	2023
Other current liabilities		
Accruals	20,081	9,750
GST	1,617	1,383
Income received in advance	83,658	50,257
Leave liability	13,273	20,333
Loan overpayments	5,946	6,068
Total Other current liabilities	124,574	87,790
Loans		
Kiwibank loans		
Kiwibank Business term lending - 01	499,475	499,475
Kiwibank Business term lending - 02	150,108	150,108
Kiwibank Business term lending - 03	250,000	250,000
Total Kiwibank loans	899,583	899,583
Total Loans	899,583	899,583

The Kiwibank loans are for the total loans payable before application of the unrecovered amounts (refer to note 3).

	2024	2023
5. Property, Plant and Equipment		
Computer		
Cost	7,187	7,187
Accumulated depreciation	(6,670)	(6,001)
Total Computer	518	1,187
Website		
Cost	21,635	21,635
Accumulated depreciation	(20,861)	(17,573)
Total Website	774	4,062
Total Property, Plant and Equipment	1,292	5,249

	2024	2023
6. Accumulated Funds		
Opening balance	179,322	199,951
Prior period adjustment	(1,676)	-
Current year earnings	(4,818)	(20,629)
Total Accumulated Funds	172,828	179,322

Accountants' details:

Frank Accounting Limited
 Level 4 The Textile Centre
 117 St Georges Bay Road, Parnell,
 Auckland 1052



7. Grants in Advance

	Grants received	Income utilised	Remaining grant in advance
Booster Foundation	150,457	66,799	83,658
MSD Operations	367,000	367,000	-
Nikau Foundation for Wellington region	5,500	5,500	-
Total	522,957	439,299	83,658

8. Commitments

There are no commitments as at 30 June 2024 (Last year - nil).

9. Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at 30 June 2024 (Last year - nil).

10. Related Parties

There were no transactions involving related parties during the financial year.

11. Events After the Balance Date

The MSD contract for the period 1 July 2024 to 30 June 2025 was received and agreed as expected.

There were no other events that have occurred after the balance date that would have a material impact on the Performance Report (Last year - nil).

12. Ability to Continue Operating

The entity will continue to operate for the foreseeable future.

THANK YOU



Thank you to our amazing partners and supporters:

Booster Foundation
Rātā Foundation
Nikau Foundation
Kiwibank

MSD
TECT
Foundation North

Thank you to our wonderful volunteer Loan Committee members:

Denise Bray
Suraj Maitra
Brian Robertshaw
Nina Herriman
Nicholas Jack
Deidre Sang
Liz Moore
Tim Swann
Leanne Corfield
Brendon Hornell
Julie Timmins
Brian Mandeno
Ben Bracey

Bob King
Angela Wright
Qiulae Wong
Janet McAllister
Asmita Daji
Gwyneth Wills
Robin Briant
George Ebbett
Dr. M Claire Dale (Trustee)
Ronnie Matafeo (Trustee)
Craig Manley (Trustee)
Chris Wong (Trustee)

Special thank you to our generous private donors that continue to support our important mahi.



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Fairer, kinder loans

Our fairer, kinder loans are backed by



Ngā Tāngata Microfinance

Charities registration number: CC45351